

Brown-nosing 101 takes a rare and uncommon look at the workplace skills that allow some people to live up to their full potential while others simply look on from the sidelines. In a crowded job market and in the face of corporate belt tightening, now, more than ever, it is critical to be able to differentiate yourself and stand apart from the crowd. The analysis in this book will help you recognize that when executed from a position of competence and strength, four brown-nosing skills --- visibility, positioning, networking and connecting--- simply make good business sense for everyone, even you.

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